

Energy Procurement

Unbiased and independent since 1996, APPI Energy provides data-driven energy consulting and procurement solutions that reduce electricity and natural gas costs. As energy management consultants, we perform due diligence of competitive suppliers in every deregulated market.

APPI Energy has earned the endorsement of 155 affinity groups, trade associations, and chambers of commerce to provide customized consulting and access to 21 years of experience reducing and managing energy expenses.

OUR PROCUREMENT PROCESS IS EFFECTIVE

1. Evaluate energy needs
2. Analyze energy usage
3. Vet suppliers
4. Compare pricing
5. Negotiate contracts
6. Transition new services
7. Maintain customer service excellence
8. Monitor the market and your accounts
9. Identify future solutions

APPI ENERGY ONLY WORKS WITH TRUSTED SUPPLIERS



APPI ENERGY maintains a working relationship with 41 suppliers whom we trust to meet our clients' energy needs.

- 300 possible suppliers in market
- 117 suppliers researched by APPI Energy Corporate Counsel
- 41 suppliers are APPI Energy approved. Only 12% of suppliers meet our stringent, due diligence evaluation

Our depth of supplier research includes review of financial stability, billing accuracy, customer service and resolution timing, management experience, and contract terms & conditions.

OUR CUSTOMER SOLUTIONS MAKE SENSE

1. We verify bill accuracy and resolve billing errors and credit issues. During the last year, APPI Energy resolved 519 customer service cases.
2. We evaluate local utility and government policies for financial incentives and reimbursements that save you money.
3. We assist with account adjustments, including adding or dropping meters, to ensure a smooth transition.
4. We interact on your behalf with utilities and suppliers.
5. We determine if you qualify for energy sales tax exemptions and manage reimbursements at no cost to you.

In their words

"Our company was preparing for rising electricity costs when we learned about APPI Energy's Powerful Solutions Program. With APPI's guidance, we entered into a supply agreement that significantly mitigated the price increase we would have experienced had we stayed with our utility. I recommend the APPI Energy Powerful Solutions Program to all NCA members."

John Kramer
Gertrude Hawk Chocolates
Dunmore, PA

By the numbers

Deregulated States	LAST MONTH	PRIOR WEEK	LAST WEEK
D.C.	0.0775*	0.0799	0.0787
Delaware	0.0782	0.0780	0.0760
Illinois	0.0624	0.0624	0.0618
Maryland	0.0730	0.0738	0.0724
New Jersey	0.0940	0.0925	0.0905
Ohio	0.0554	0.0558	0.0556
Pennsylvania	0.0659	0.0672	0.0664
Texas	0.0410	0.0411	0.0411

The above chart illustrates a look at APPI Energy's proprietary database of more than 200 million records compiled during 21 years of experience. We update prices daily across all service territories.

**All prices are per kWh and for reference only*